

then decide what you can and cannot do. Learn to say yes to the things you can do and no to the things you cannot do.

Discover WHO you are, and then seek your God-intended niche in life!

Of course, people and circumstances change. After successfully filling one niche for a period of time, it is possible to enter a new niche and to fill it with distinction and success.

My fifth suggestion is this:

5. If we wish to have success, we must choose attainable goals, and organize efforts toward them.

One can be a success if he or she learns how to set realistic goals, how to plan steps to secure those goals, and how to organize and direct and control efforts which actually result in the accomplishment of those goals.

Human beings are successful if they accomplish what they set out to do.

Sometimes the difference between getting over a hurdle and almost making it is so small as to be negligible. Perhaps that's why success so often eludes persons who, humanly speaking, appear to have every reason to expect it.

Many small failures contribute to the development of a general pattern of failure, which in turn affects one's self-concept, lowers one's self-expectations, and thus tends to lead to more failures.

Curiously, between a pattern of small failures and one of moderate successes, the cumulative difference in inputs is often very small, but the cumulative difference in outcomes may be great!

This does not mean that we should not have ideals, or that we should not pursue them. Man's reach should certainly exceed his grasp! But we should not set unrealistic goals!

For example, if you seek advancement in your company, don't plan on becoming vice-president or district supervisor or plant manager or